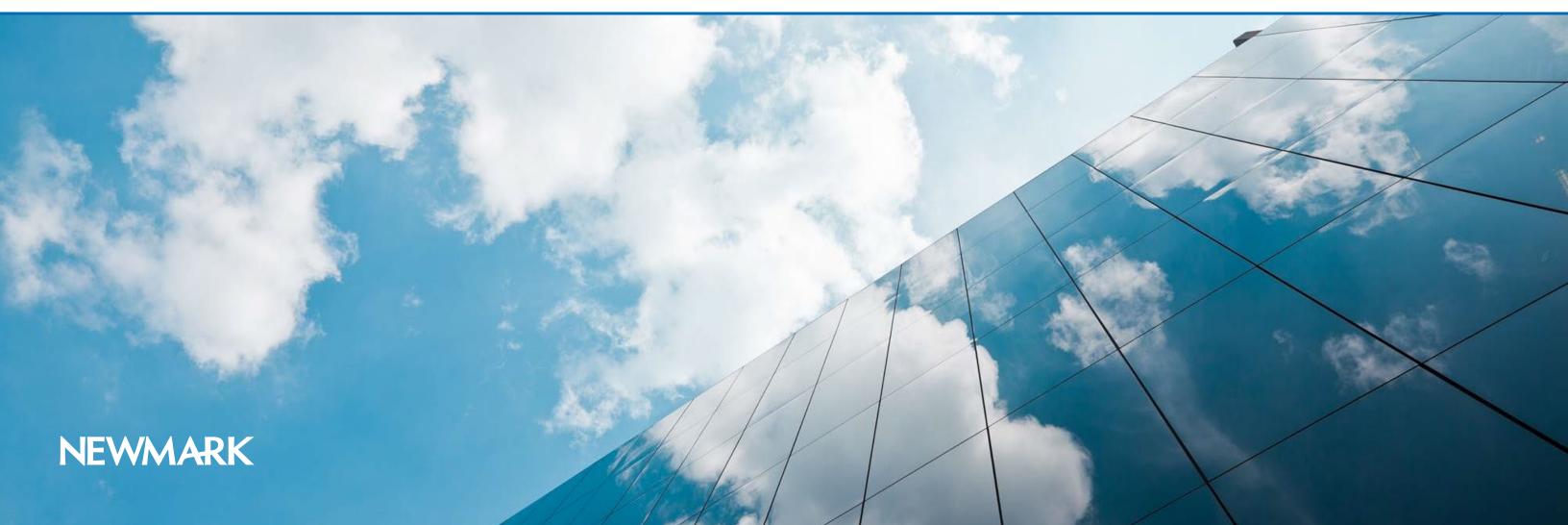
Columbus Office Market Overview





Market Observations

Economy

- The Columbus metro's economy lost jobs in year-over-year percentages in September through November. The MSA's total nonfarm employment decreased annually by 0.3% in November after falling 0.3% and 0.5% in September and October, respectively. National nonfarm employment increased by 1.4% in November.
- Columbus's most recent unemployment rate in November of 2024 came in at 4.0%, which was flat from October after remaining steady at 4.2% from July to September.
- All office sectors experienced a loss of employment, with the Information sector leading the way with a decrease of 4.8% year-over-year. Financial Activities had a 0.9% loss and Professional and Business Services had a 0.7% decrease.
- The number of office-using jobs in the Columbus market as of November 2024 was lower than the prior 12 months.

Major Transactions

- The anticipated Huntington Bank-owned property sales of two of three prominent office buildings in the Columbus CBD submarket took place as the fourth quarter ended. The 38,016-square-foot 21 W. Broad St. sold for \$644,640, or \$16.96/SF; and the 146,000-square-foot 37 W. Broad St. sold for \$10.1 million, or \$68.89/SF. Both properties will be preserved and redeveloped by new owner, Downtown Columbus Inc. The third building at 17 S. High St. did not transfer by the end of 2024.
- Renewals and an extension dominated the top of the leasing transactions for the past quarter, including an 87,885 SF renewal by Det Norske Veritas at 5777 Frantz Rd. in the Dublin Submarket; a 61,678 SF renewal by Lancaster Colony Corporation at 380 Polaris Pkwy. in the Polaris submarket; and a 26,240 SF lease extension by Status Solutions, LLC at 999 County Line Rd. W., also in the Polaris submarket. 8800 Lyra Dr. in the Polaris submarket snagged a 16,642 SF new lease by NVR Settlement Services, with expected occupancy in the first quarter of 2025.

Leasing Market Fundamentals

- The Columbus office market absorbed 310,931 SF this past quarter, more than absorption.
- The overall market's positive absorption dipped the fourth guarter vacancy by 60 basis points to 21.8%, the lowest vacancy rate since the fourth guarter of 2022's than the 2023 year-end total.
- million SF the market failed to reach the 16-year historical annual average of 2.9 million SF for the fifth straight year.

Outlook

- The discrepancy between asking rates for Class A and B office properties contracted rates dipped to \$23.17/SF. Class B rates increased for the third straight quarter to between sublease and direct rents to \$1.61/SF from \$1.43/SF.
- Office buildings were still low priorities for investors in 2024 due to continued risks and bleak refinancing prospects for that asset class both locally and nationally.

doubling the third quarter's results. The market finished the year with absorption in the positive for the second straight year, as 2024 accrued 1.0 million SF in positive net

21.1%. For the year 2024, the vacancy rate came in at 22.8%, 140 basis points lower

- At 492,821 SF, the fourth quarter of 2024 saw the lowest amount of leasing activity in the Columbus office market for a fourth quarter total since 2020, and the lowest single quarter of leasing activity since the second quarter of 2021. For the year 2024, at 2.3

in the fourth quarter after rising in each of the first three quarters of 2024, as Class A \$20.24/SF. There is now a \$2.93/SF discrepancy between the two. While the rent gap between the "haves" and "have nots" of office space shrunk this past quarter, the gap has still been \$2.00/SF or more for the past five years. The fourth quarter of 2024's average sublease rate decreased by \$0.17/SF to \$20.43/SF, which widened the gap

However, some hope has emerged nationally for office assets going forward in 2025 as it is expected that investors and lenders will begin to reconsider office assets with some distress as the interest rate landscape becomes more favorable and accepted.

1. Economy

- 2. Leasing Market Fundamentals
- 3. Appendix

4Q24

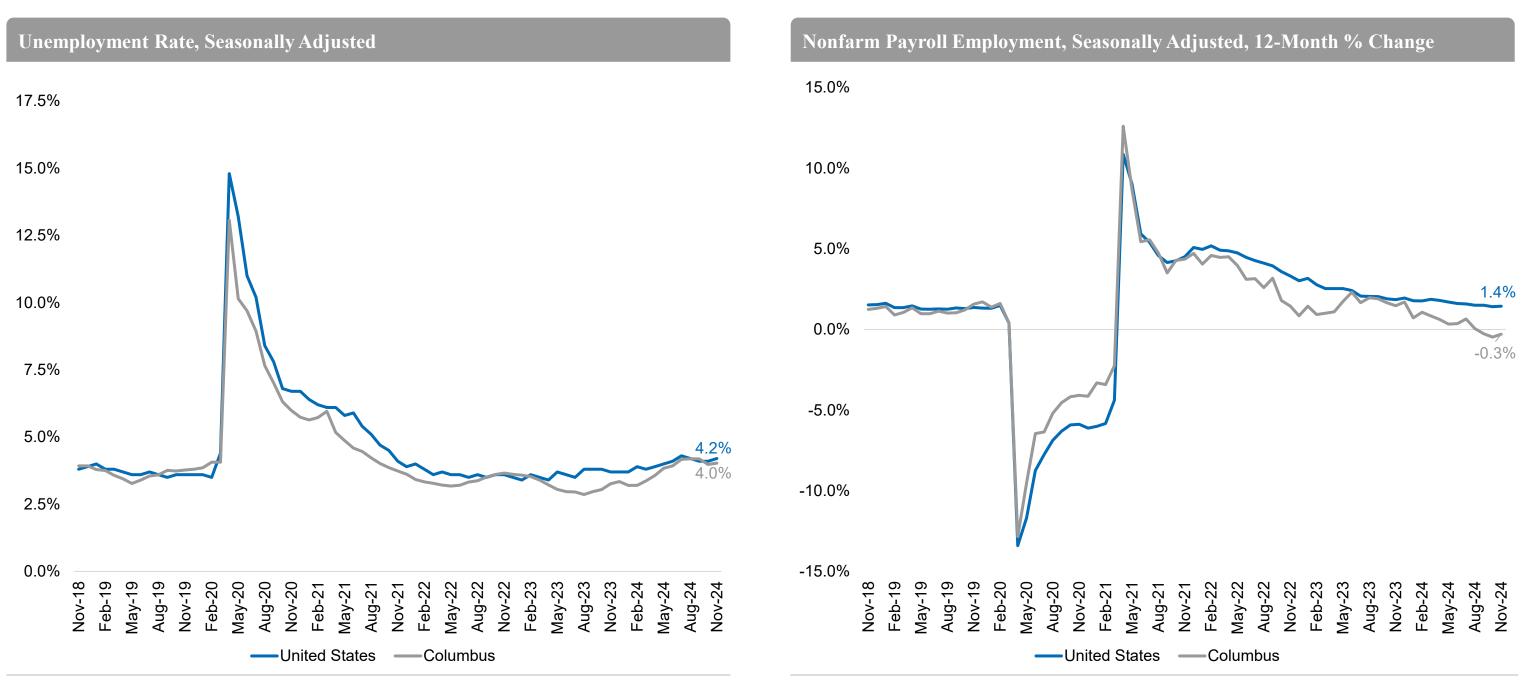
Economy

X



Columbus and United States Unemployment and Nonfarm Employment Trends

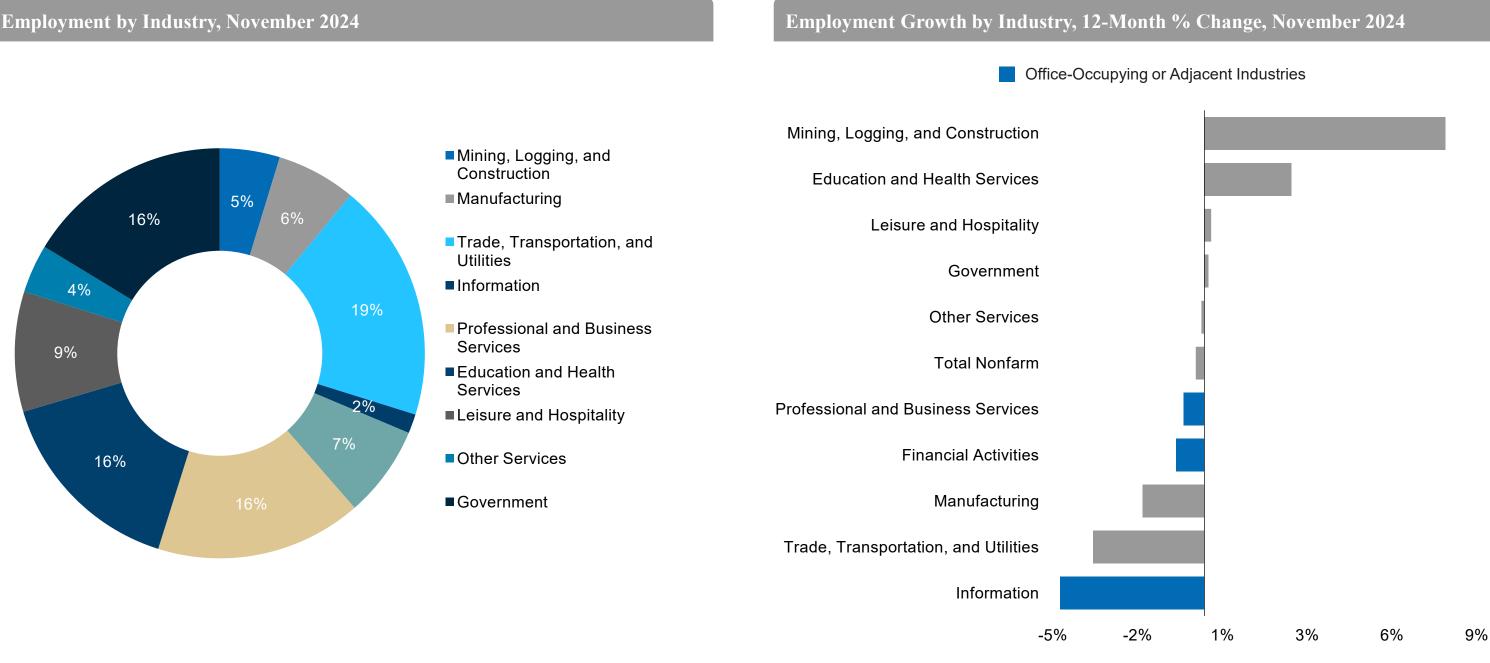
The Columbus metro's economy lost jobs in year-over-year percentages in September through November. The MSA's total nonfarm employment decreased annually by 0.3% in November after falling 0.3% and 0.5% in September and October, respectively. National nonfarm employment increased by 1.4% in November. Columbus's most recent unemployment rate in November of 2024 came in at 4.0%, which was flat from October after remaining steady at 4.2% from July to September. The national unemployment rate rose higher than Columbus in October, to 4.1% and then up to 4.2% in November.



Source: U.S. Bureau of Labor Statistics, Columbus MSA

Office-Using Sectors All Record Negative Growth Year-Over-Year

The Mining, Logging, and Construction sector led all industries in annual job growth at 8.0% in November for the Columbus MSA. Education and Health Services grew by 2.9%, Leisure and Hospitality increased by 0.2%, and the Government sector had 0.1% growth. All office sectors experienced a loss of employment, with the Information sector leading the way with a decrease of 4.8% year-over-year. Financial Activities had a 0.9% loss and Professional and Business Services had a 0.7% decrease.

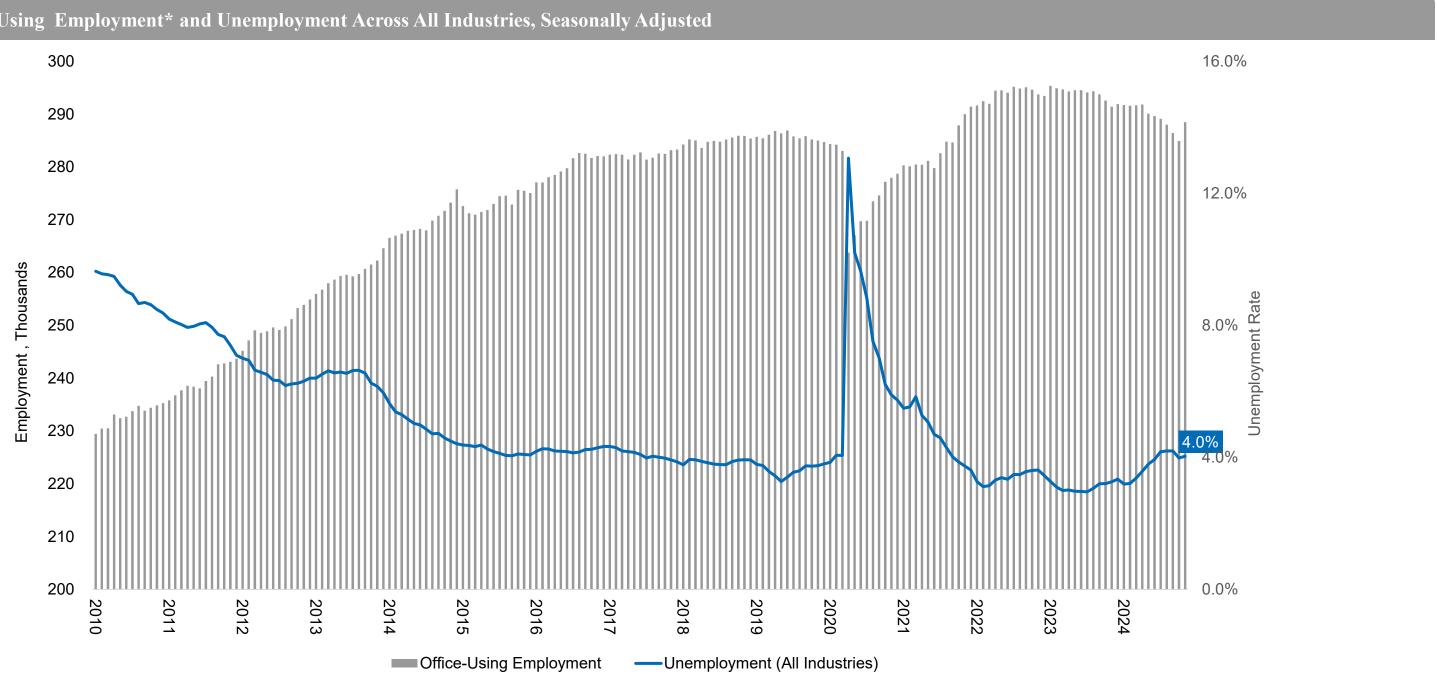


Source: U.S. Bureau of Labor Statistics, Columbus MSA

Office-Using Employment Lower Than This Time Last Year

The number of office-using jobs in the Columbus market as of November 2024 was once again lower than the prior 12 months at 288,475. However, the November office-using employment number was higher than the August through October figures. The MSA's unemployment percentage came in at 4.0%, which was flat from October after remaining steady at 4.2% from July to September.

Office-Using Employment* and Unemployment Across All Industries, Seasonally Adjusted



Source: U.S. Bureau of Labor Statistics, Columbus MSA

*Office-using employment includes employment in the following industry sectors: Professional & Business Services, Financial Activities and Information.

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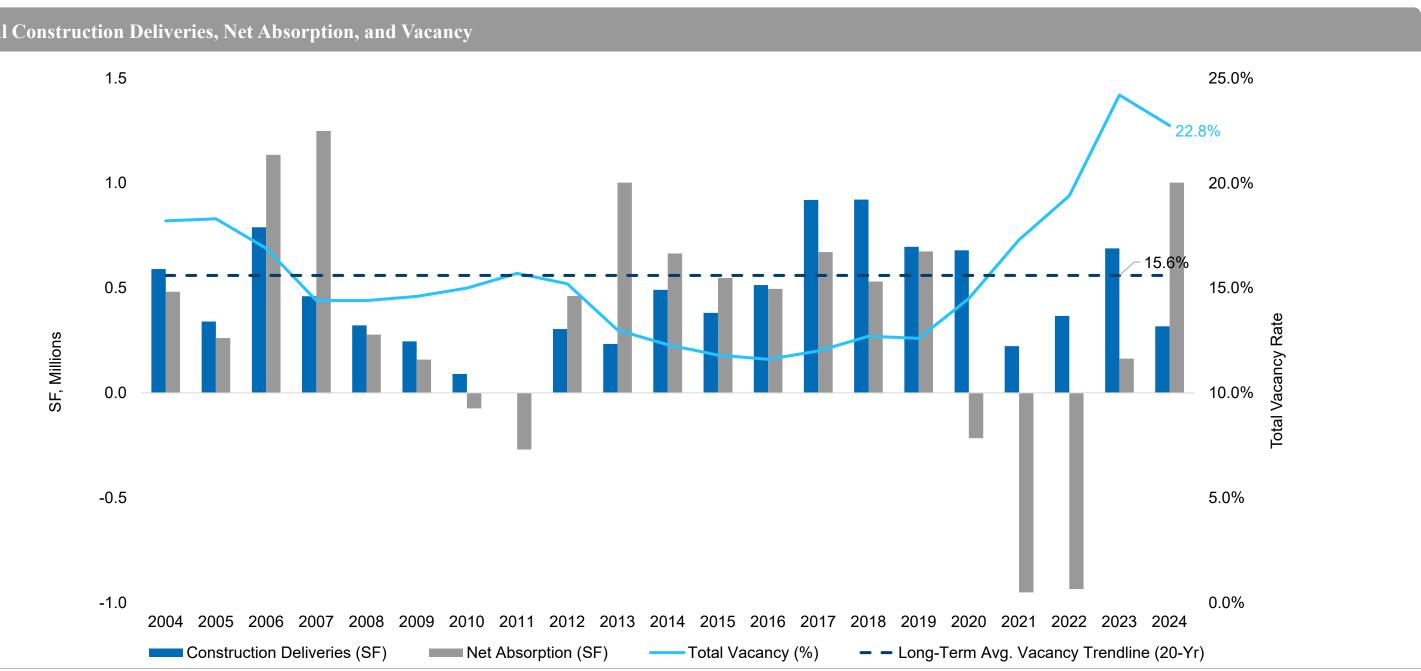
Leasing Market Fundamentals



Absorption in the Positive For Third Straight Quarter

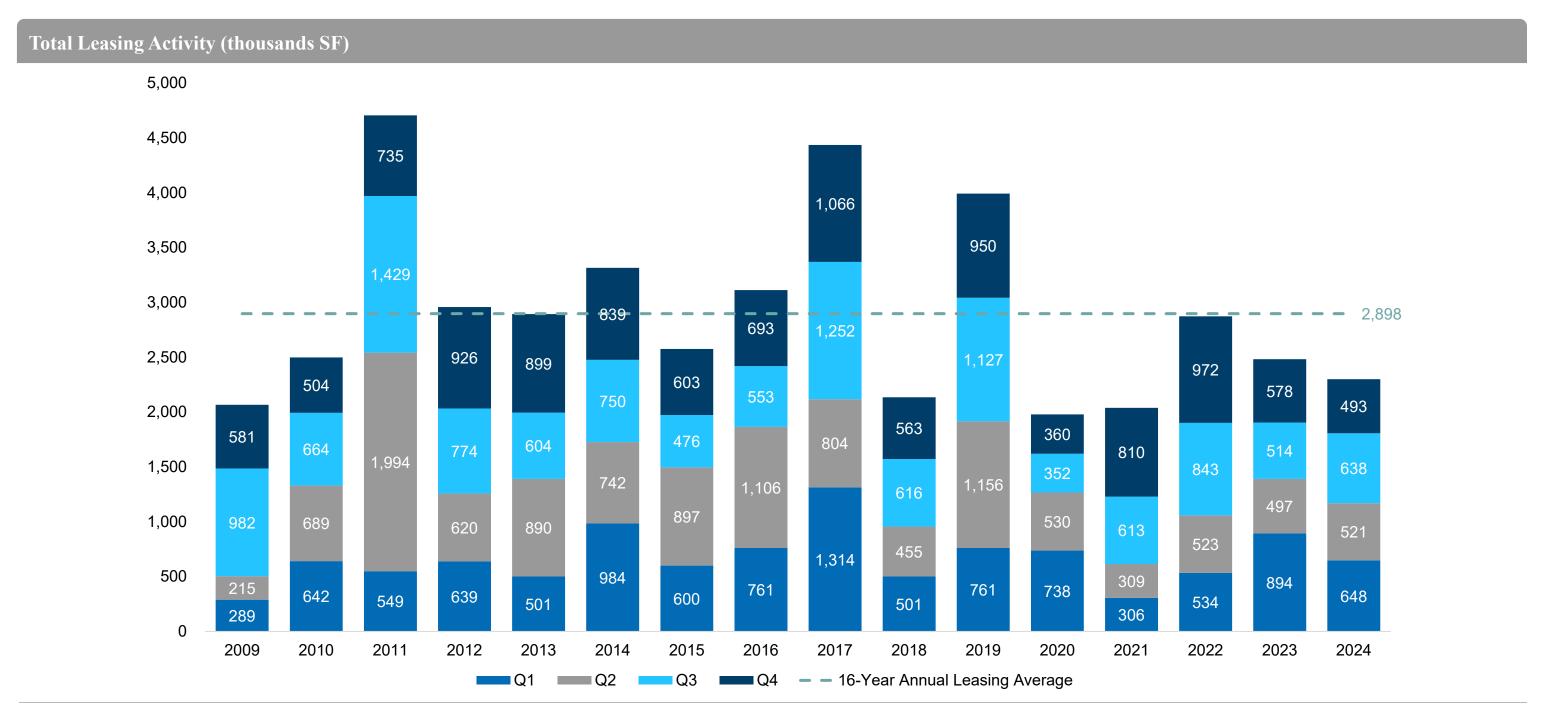
The Columbus office market absorbed 310,931 SF this past quarter, more than doubling the third quarter's results. Once again, the Dublin submarket absorbed the largest amount of space for the past guarter, with tenants moving into a net positive 139,057 SF. The New Albany submarket posted 52,311 SF of positive absorption in the fourth guarter for the second highest guarterly result. The overall market's positive absorption dipped the fourth guarter vacancy by 60 basis points to 21.8%, the lowest vacancy rate since the fourth guarter of 2022's 21.1%. The market finished the year with absorption in the positive for the second straight year, as 2024 accrued 1.0 million SF in positive net absorption. For the year 2024, the vacancy rate came in at 22.8%, 140 basis points lower than the 2023 year-end total.

Historical Construction Deliveries, Net Absorption, and Vacancy



2024 Leasing Activity Well Short of 16-Year Annual Leasing Average

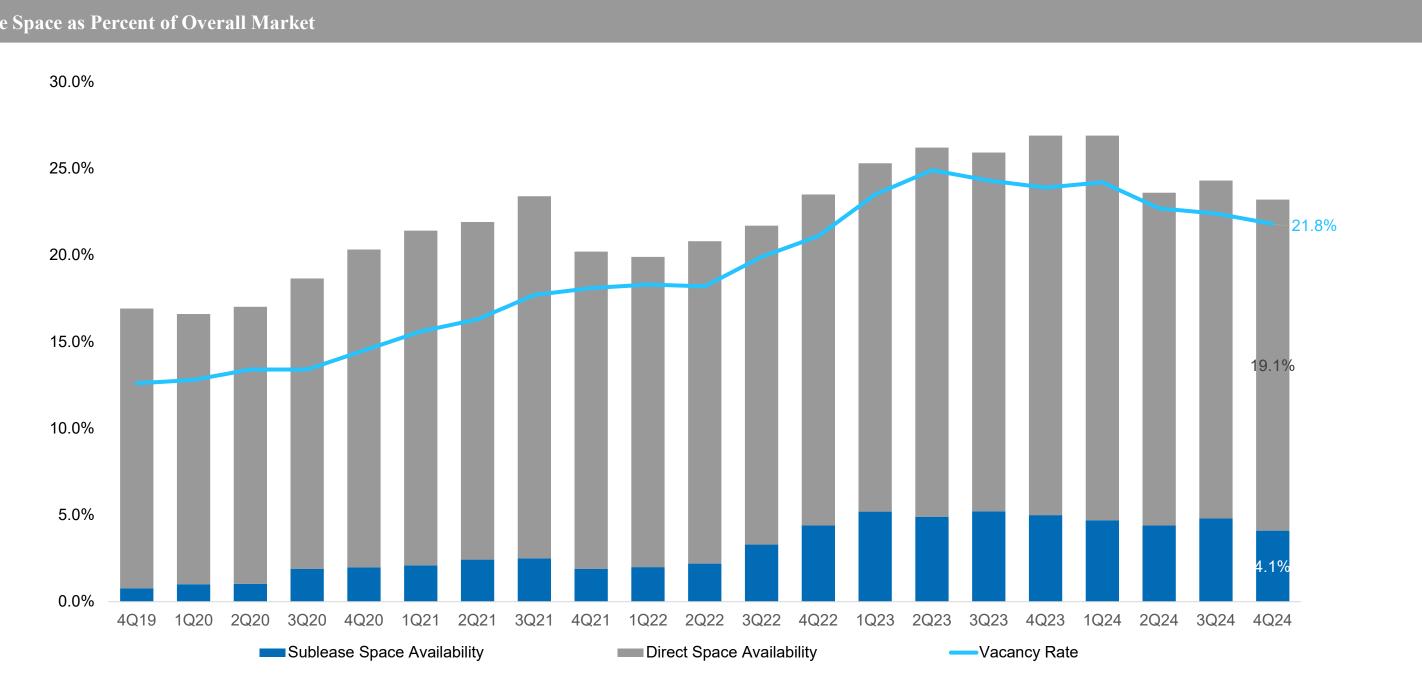
At 492,821 SF, the fourth quarter of 2024 saw the lowest amount of leasing activity in the Columbus office market for a fourth quarter total since 2020, and the lowest single quarter of leasing activity since the second quarter of 2021. For the year 2024, at 2.3 million SF the market failed to reach the 16-year historical annual average of 2.9 million SF for the fifth straight year. In fact, 2024's leasing activity total came in at the fifth lowest since 2009.



Vacancy Decreases; Direct and Sublease Availability Both Down

Sublease availability fell by 70 basis points this past quarter to 4.1% after increasing last quarter. Direct availability also ticked down, by 40 basis points to 19.1%, matching the market's lowest availability since the fourth quarter of 2022. Overall vacancy also dropped to 21.8%, the lowest vacancy rate since the fourth quarter of 2022's 21.1%.

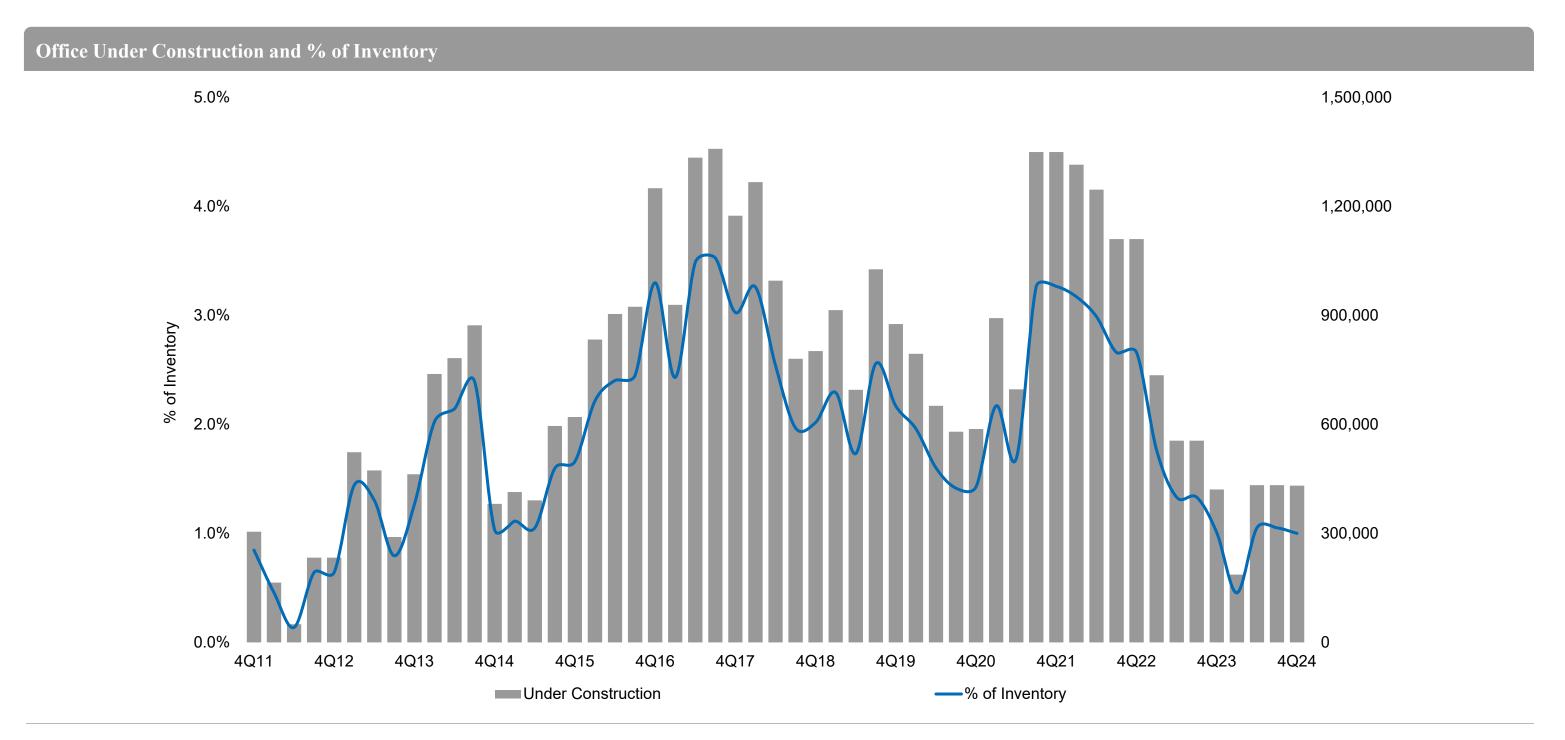
Available Space as Percent of Overall Market



Source: Newmark Research

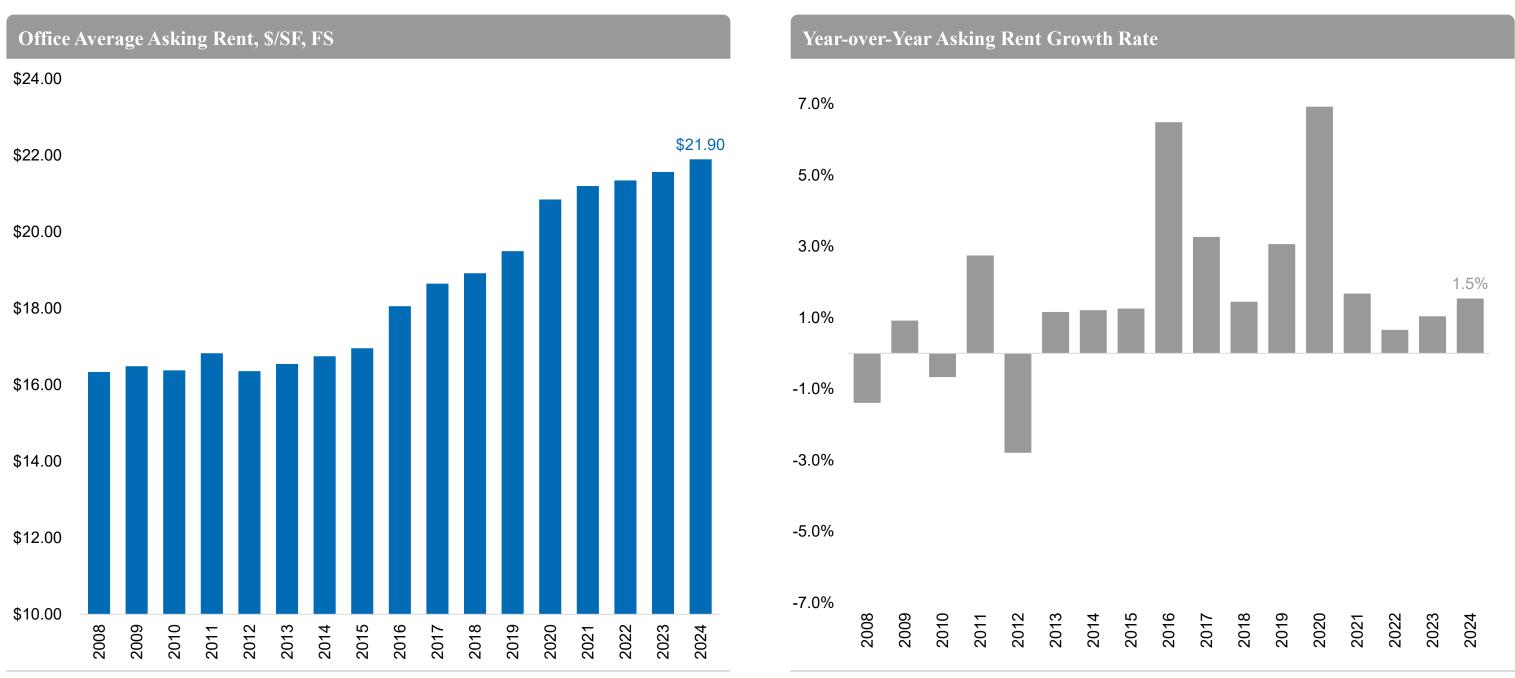
Construction Levels Steady

Office construction in the fourth quarter of 2024 dipped slightly from the previous quarter to 431,178 SF as one project in the Worthington submarket delivered about half full while another similar building is under construction in a mixed-use project in the Dublin submarket. Under construction projects represent 1.0% of the total office inventory.



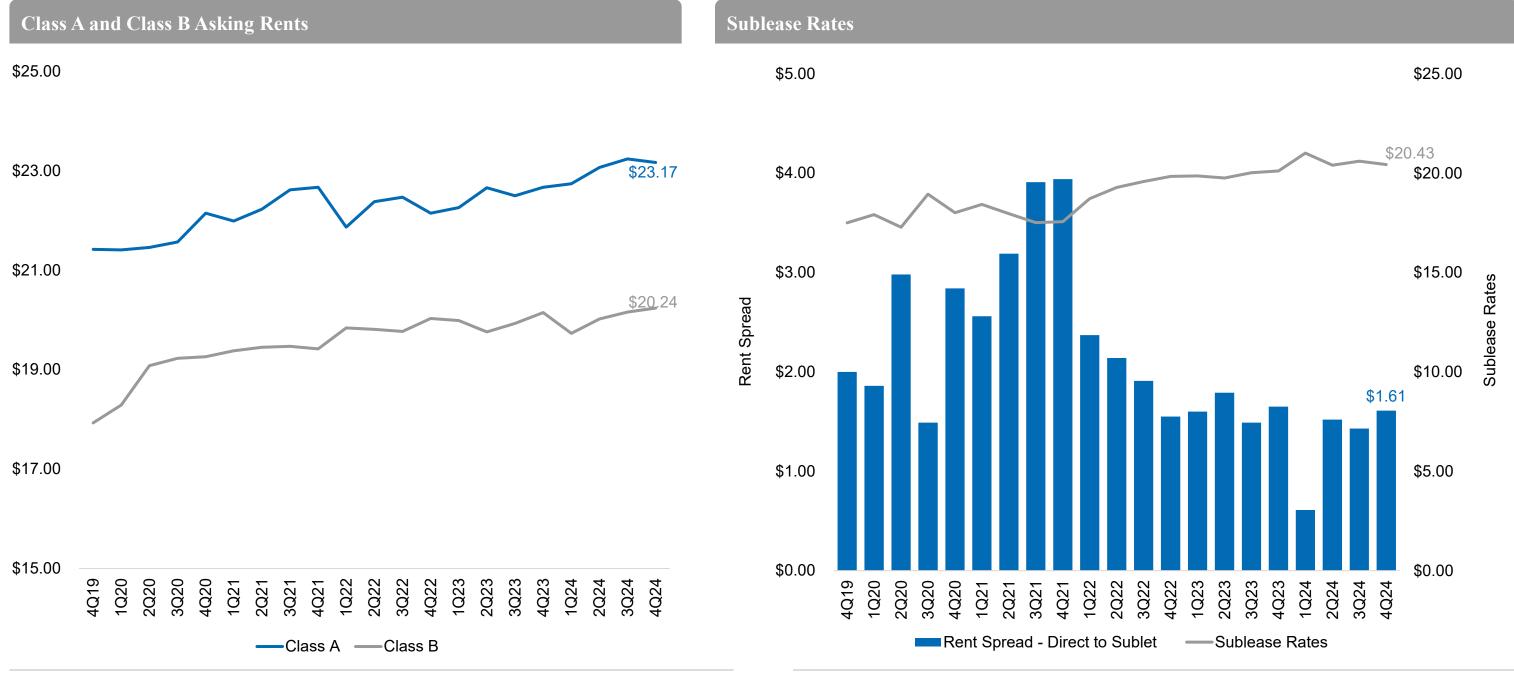
Rental Rates Hit High Levels, Though Growth Has Been Slow

As the overall market vacancy rate fell for the third straight quarter rental rates grew to \$21.90/SF for the overall year of 2024, a \$0.04/SF increase for the year-to-date average from where it stood at the end of the previous quarter, nudged by the fourth quarter's average asking rental rate increasing by \$0.01/SF to \$22.04/SF. The yearly average of \$21.90/SF for 2024 is the highest in the market's history, as is the fourth quarter's tally of \$22.04/SF, though the growth rate has been slow in recent years. The year-over-year asking rent growth rate increased by 0.21% from 1.33% to 1.54% to end 2024. 12 straight years have all seen year-over-year asking rental rate growth; however, growth in the last four years after the onset of the pandemic have been at lower percentages than those from 2016-2020.



Sublease and Direct Space Rent Spread Increases; Class A and B Difference Shrinks

The discrepancy between asking rates for Class A and B office properties contracted in the fourth quarter after rising in each of the first three quarters of 2024, as Class A rates dipped to \$23.17/SF. Class B rates increased for the third straight quarter to \$20.24/SF. There is now a \$2.93/SF discrepancy between the two. While the rent gap between the "haves" and "have nots" of office space shrunk this past quarter, the gap has still been \$2.00/SF or more for the past five years. The fourth quarter of 2024's average sublease rate decreased by \$0.17/SF to \$20.43/SF, which widened the gap between sublease and direct rents to \$1.61/SF from \$1.43/SF.



Lease and Sale Transactions in 4Q24

Select 4Q24 Lease Transactions						
Tenant	Building(s)	Submarket	Туре	Square Feet		
Det Norske Veritas	5777 Frantz Rd.	Dublin	Renewal	87,885		
Lancaster Colony Corporation	380 Polaris Pkwy.	Polaris	Renewal	61,678		
Status Solutions, LLC	999 County Line Rd. W.	Polaris	Extension	26,240		
Stonehenge Financial Holdings	191 W. Nationwide Blvd.	CBD	Direct	17,546		
NVR Settlement Services	8800 Lyra Dr.	Polaris	Direct	16,642		
Drive Capital LLC	621 N. High St.	Worthington	Renewal	11,076		

Select 4Q24 Sale Transactions

Buyer	Building	Submarket	Sale Price	Square Feet	Price Per SF	
535 Metro Place South LLLC	5200 Rings Rd.	Dublin	\$8,000,000	49,950	\$160.16	
Vision Daimler Tuttle Crossing LLC	4600 Lakehurst	Dublin	\$10,751,350	110,516	\$97.28	
Downtown Columbus Inc.	37 W. Broad St.	CBD	\$10,057,625	146,000	\$68.89	
4900 Reed LLC	4900 Reed Rd.	Airport	\$1,670,000	28,752	\$58.08	
Better People Place	3401 Mill Run Dr.	Hilliard	\$2,000,000	36,108	\$55.39	
HR Butler	5115 Parkcenter Ave.	Dublin	\$3,200,000	61,074	\$52.40	
AEL Holdings/Lisinski Law	6377 Emerald Pkwy.	Dublin	\$3,160,200	68,700	\$46.00	
Midwest Equipment Sales LLC	4000 Horizons Dr.	Upper Arlington	\$1,680,006	38,658	\$43.46	
Downtown Columbus Inc.	21 W. Broad St.	CBD	\$644,640	38,016	\$16.96	

Source: Newmark Research

4Q24

Appendix



Submarket Overview



Please reach out to your Newmark business contact for this information



Additional Market Statistics



Please reach out to your Newmark business contact for this information



Submarket Map



Please reach out to your Newmark business contact for this information



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