Dallas-Fort Worth Office Market Overview



Market Observations



- The market's unemployment rate ticked down by 9 basis points year over year to 3.8% and remained well below the five-year average of 4.6%.
- The pace of job growth has moderated to 1.3% year over year, down from recent highs reported between 2021 and 2022. Meanwhile, total employment has consistently remained above the 4.2 million employment threshold since mid-year 2023.
- Most sectors reported employment growth, except for the information, manufacturing, and business and professional sectors, with the mining and construction sector leading job gains at 3.4% over the past 12 months.
- Office-using jobs in the market have eased from the all-time high by 1.0%, settling at 1.2 million employees and reflecting a 17.9% growth since 2019.



- AT&T inked the largest deal of the quarter, securing a 186,000-SF lease to occupy seven floors of The Tower at Lakeside. The new lease will consolidate multiple regional offices and accommodate the company's anticipated workforce growth, which is expected to more than triple.
- Flight to quality continues to remain a central theme in some of the largest and most notable deals signed in the quarter, with four of the five largest deals signed in Class A assets. Overall, Class A assets represent 70.4% of the leasing activity by square feet for the quarter.
- The top five largest deals were spread across four submarkets, with Three Galleria Tower in the LBJ Freeway submarket chosen as the new home for two tenants.



Leasing Market Fundamentals

- Annual full-service asking rental rates increased by 2.0% year over year to \$31.17/SF but eased by 0.2% from the historical high reported in the previous guarter.
- Despite positive occupancy in the quarter, supply ultimately outpaced demand, causing overall vacancy rates to rise to a historical high of 24.7%.
- The under-construction pipeline increased to 2.8 MSF, up from the recent low of 2.3 MSF reported in the previous quarter.
- Total leasing activity closed the quarter at 3.6 MSF, reflecting declining quarterly leasing activity due to smaller and fewer deals being signed. Leases signed averaged 4,674 SF per deal, with average deal size decreasing by 3.2% quarter over quarter.



Outlook

- Economic uncertainty due to tariff announcements and implementation may cause leasing activity to flatten and slow as companies might choose to delay decisions.
- In the near term, a winnowing construction pipeline will lead to rent and occupancy increases in submarkets with premier office product, as flight to quality persists and supply of these assets become more constrained. Additionally, as office conversions and demolitions continue to take place over the near term, the decrease in existing office inventory may help aid recovery in submarkets with many vacant office buildings and potentially bring greater stabilization to the Class B market.
- The long-term outlook remains positive and competitive given the market's strong economic fundamentals, such as a diversified labor pool and continued elevated office-using employment, especially in the financial activities sector. These factors will help the market surmount any near-term challenges and macroeconomic headwinds.

- 1. Economy
- 2. Leasing Market Fundamentals
- 3. Market Statistics & Map
- 4. Supplemental Analysis

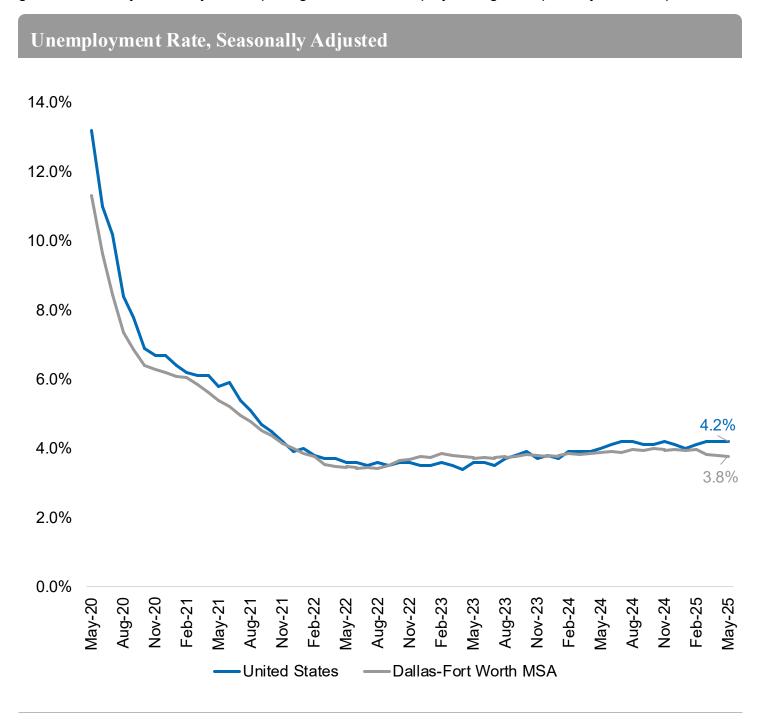
Economy

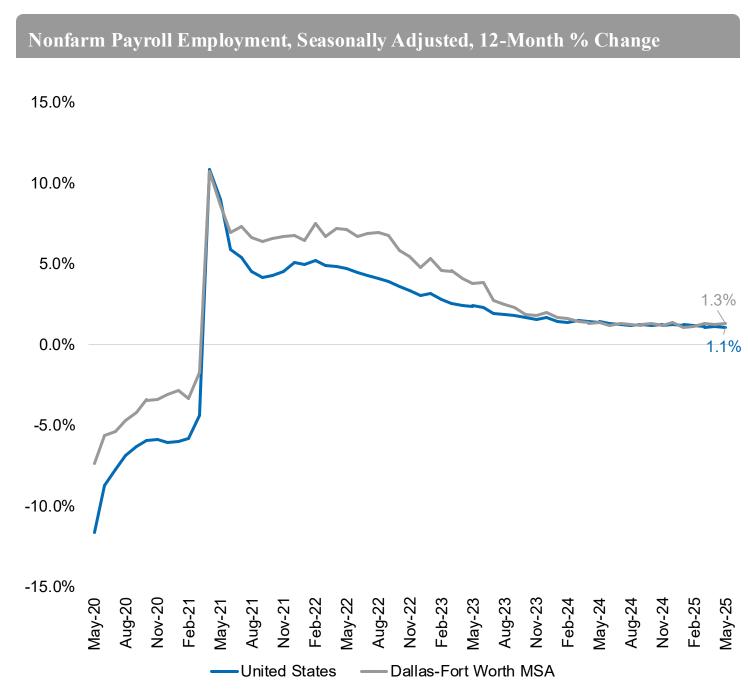


Dallas-Fort Worth Gross Metropolitan Product Please reach out to your Newmark business contact for this information

Metro Employment Trends Remain Relatively Flat

Since late 2021, recent national economic headwinds have caused fluctuations in the region's unemployment compared to the national rate. More recently, beginning in February 2024, the market's unemployment rate has consistently remained below the national level. As of May 2025, the market's unemployment rate stood at 3.8% and is 42 basis points lower than the national average. Historically, the market has generally been an outperformer in employment growth, but economic headwinds have slowed growth rates. In May 2025, the market's employment growth slowed by 7 basis points year over year yet still reported positive growth of 1.3% year over year, outpacing the nation's employment growth pace by 24 basis points.



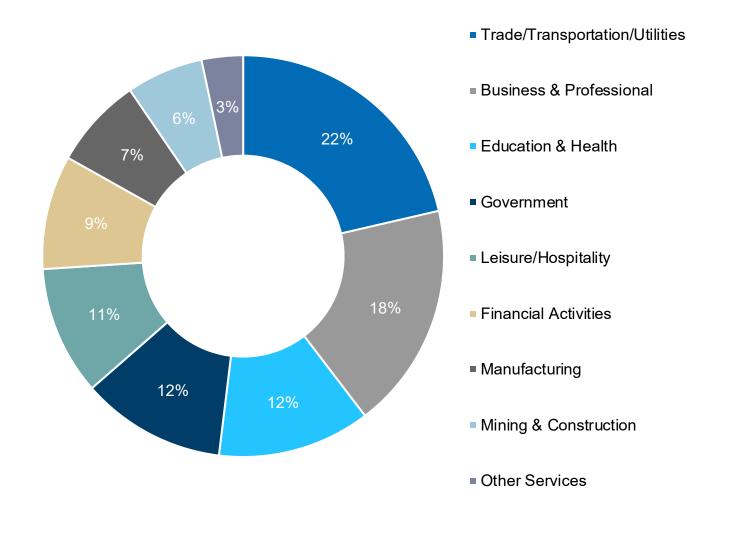


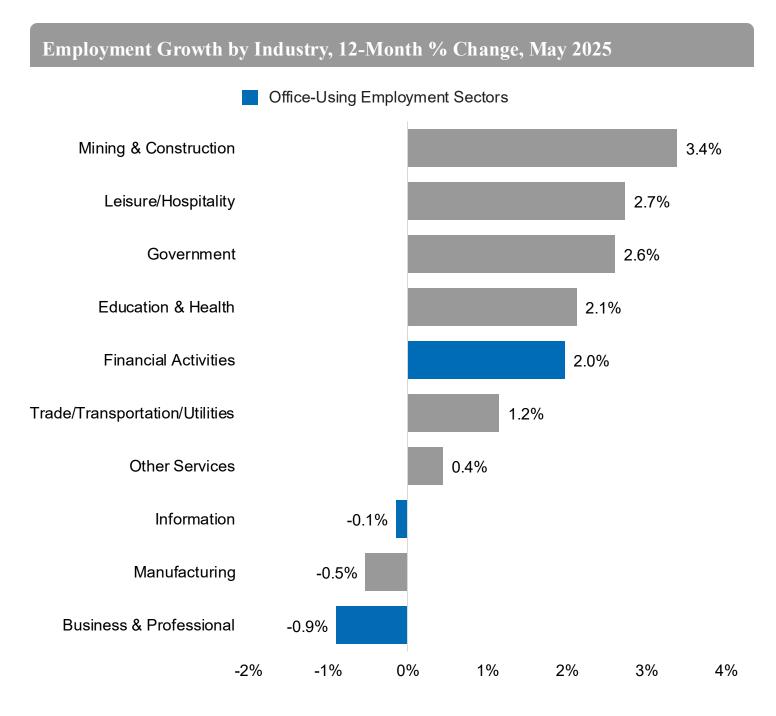
Source: U.S. Bureau of Labor Statistics, Dallas-Fort Worth MSA

Employment Growth Continues in the Office-Using Financial Activities Sector

The Dallas-Fort Worth market has a high industry diversity with the top two industries accounting for only 38.8% of the market's industry employment share. The office-using employment's business and professional sector is the second-largest industry sector in the metroplex at 17.9%. Most industries in the metroplex reported growth, while two office-using industries, the information and business and professional sectors contracted by 0.1% and 0.9% year over year, respectively. Meanwhile, the financial activities sector grew by 2.0% year over year.



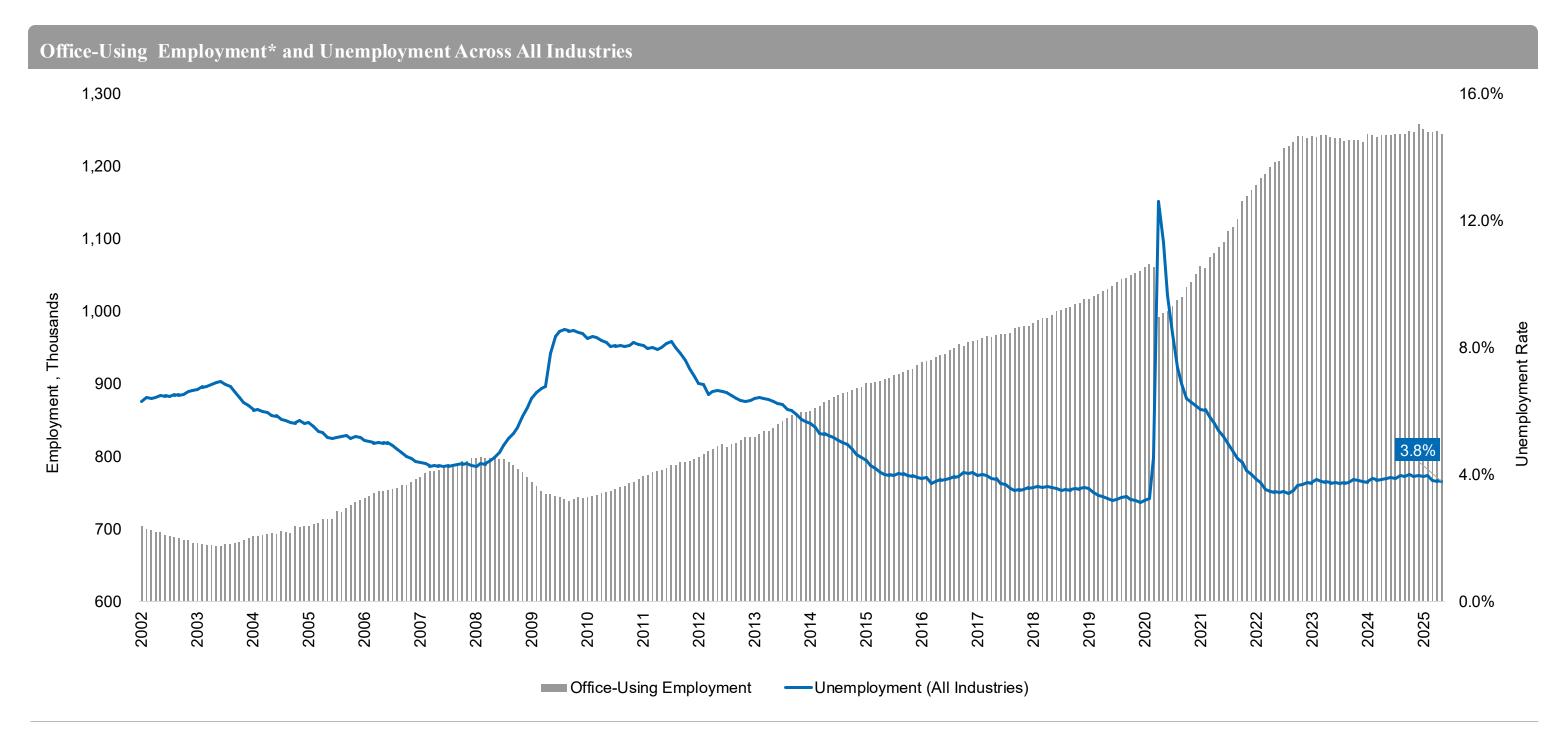




Source: U.S. Bureau of Labor Statistics, Dallas-Fort Worth MSA

Overall Office-Using Employment Remains Elevated

Office-using employment in the Dallas-Fort Worth market increased slightly by 0.1% year over year in May 2025, remaining elevated at 1.2 million employees and just 1.0% shy of the all-time high in year-end 2024. Currently, the seasonally adjusted unemployment rate is at 3.8%, above the 3.3% average levels reported in 2019. Despite contraction in three sectors, including the office-using employment's information and business and professional sectors, the unemployment rate decreased by 9-basis-point year over year over the past 12 months as employment gains outweighed declines.



Source: U.S. Bureau of Labor Statistics, Dallas-Fort Worth MSA

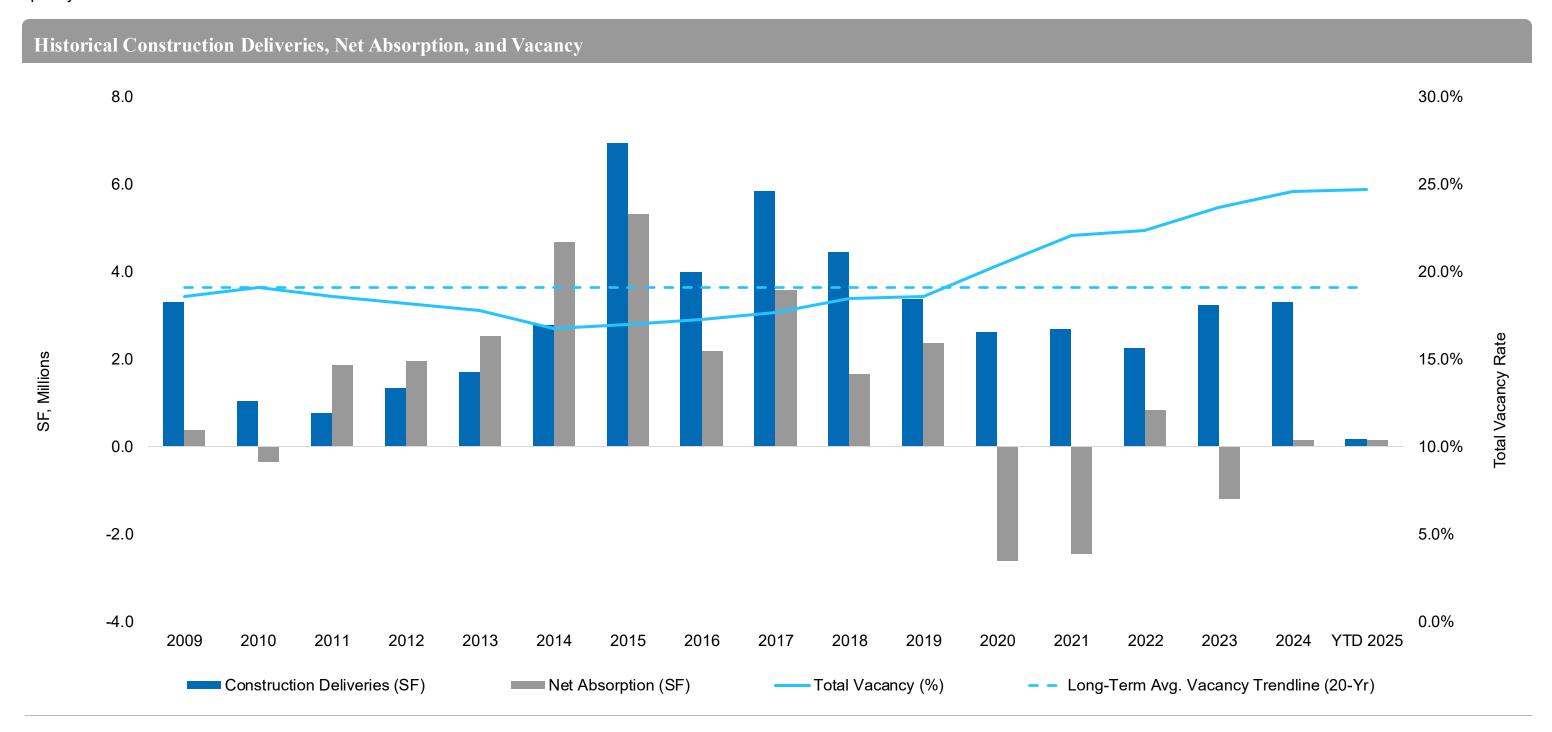
^{*}Office-using employment includes employment in the following industry sectors: Professional & Business Services, Financial Activities and Information.

Leasing Market Fundamentals



Occupancies Remain Positive in the First Half of 2025

The second quarter of 2025 reported positive occupancies totaling 36,397 SF, maintaining a positive demand trajectory for the first half of the year. Due to supply outpacing demand, the vacancy rate increased by 30 basis points quarter over quarter to a historical high of 24.7%. Vacancy rates have remained elevated in the market as older office buildings sit vacant amid an ongoing flight to quality.

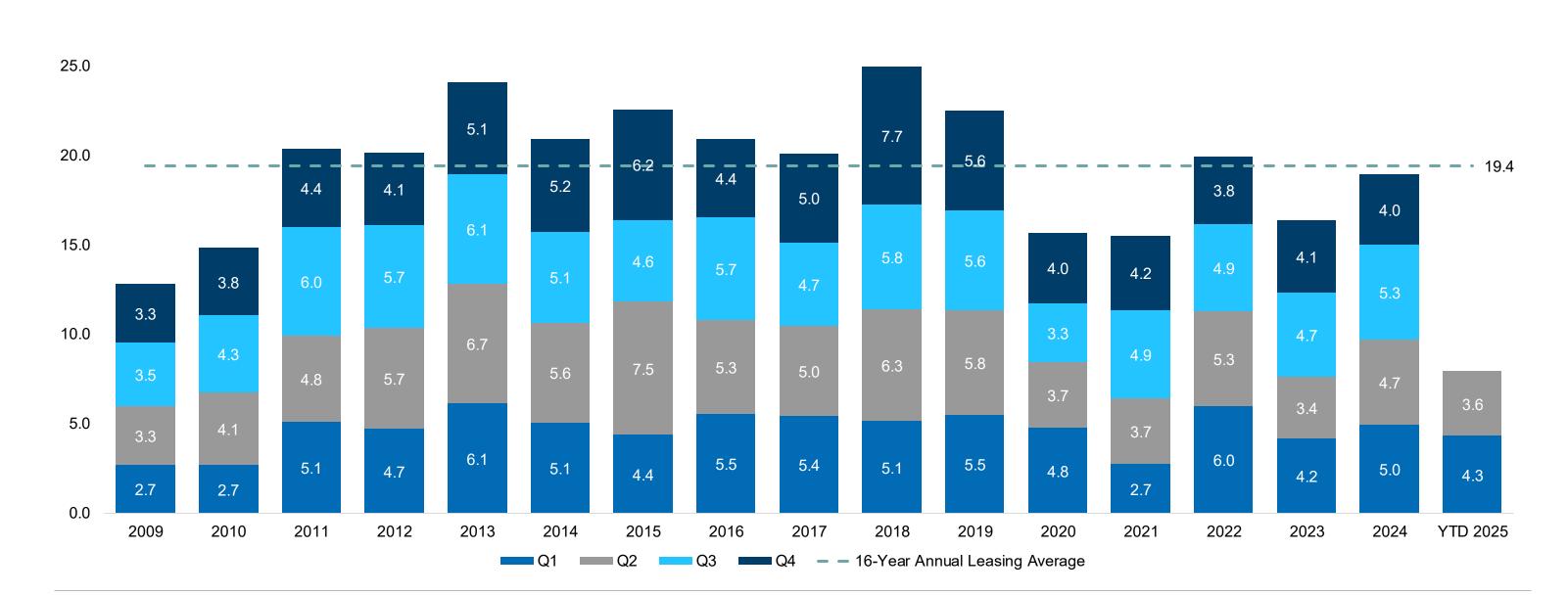


Leasing Activity Declines as a Result of Smaller and Fewer Deals Signed

Leasing activity in the second quarter of 2025 totaled 3.6 MSF, significantly lower than the 16-year second-quarter average of 5.0 MSF. The average deal size was 4,674 SF in the second quarter of 2025, a decrease of 153 SF quarter over quarter and 375 SF year over year. Overall deal size in the first half of 2025 decreased by 187 SF compared to the first half of last year, while the number of deals signed fell by 15.1%.

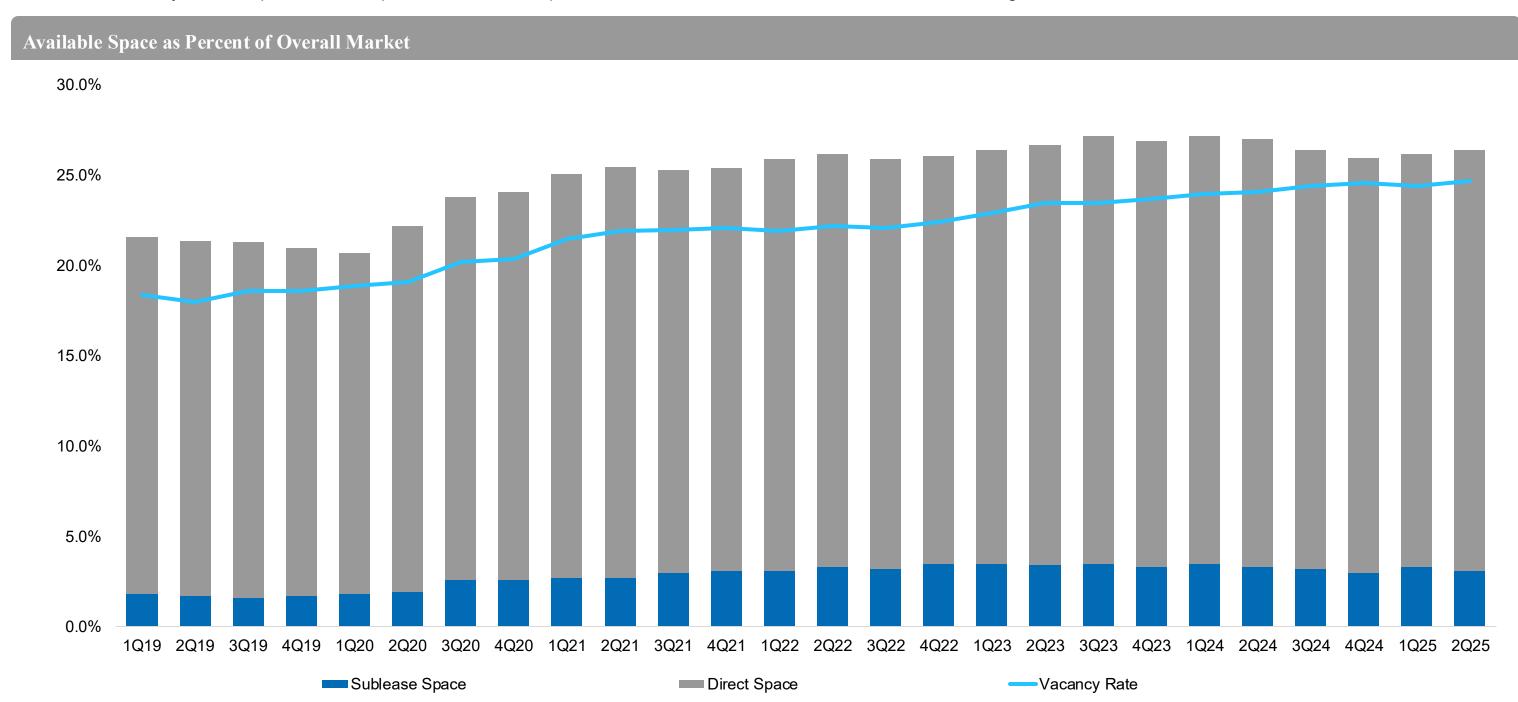


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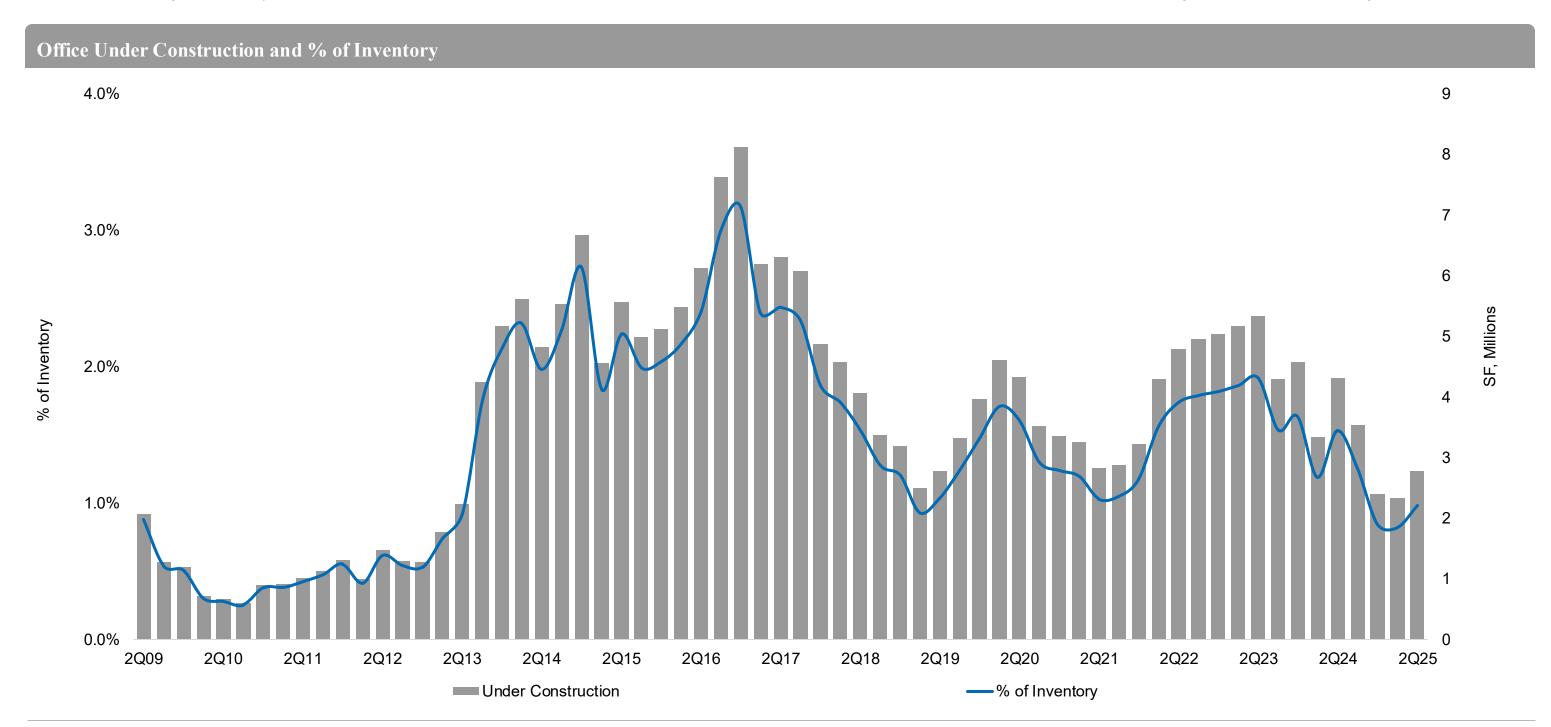
Availability Remains Below Historical Highs as Vacancy Peaks

Sublease availability in the Dallas-Fort Worth market has been on the rise since the pandemic, staying above the 3.0% mark since late 2021. As of the second quarter of 2025, sublease availability remains elevated at 3.1% but has declined by 40 basis points from the peak in the beginning of 2024. Similarly, direct availability remains elevated at 23.3% but has also declined by 40 basis points from its peak in the second quarter of 2024. Meanwhile, vacancies reached a new high of 24.7%.



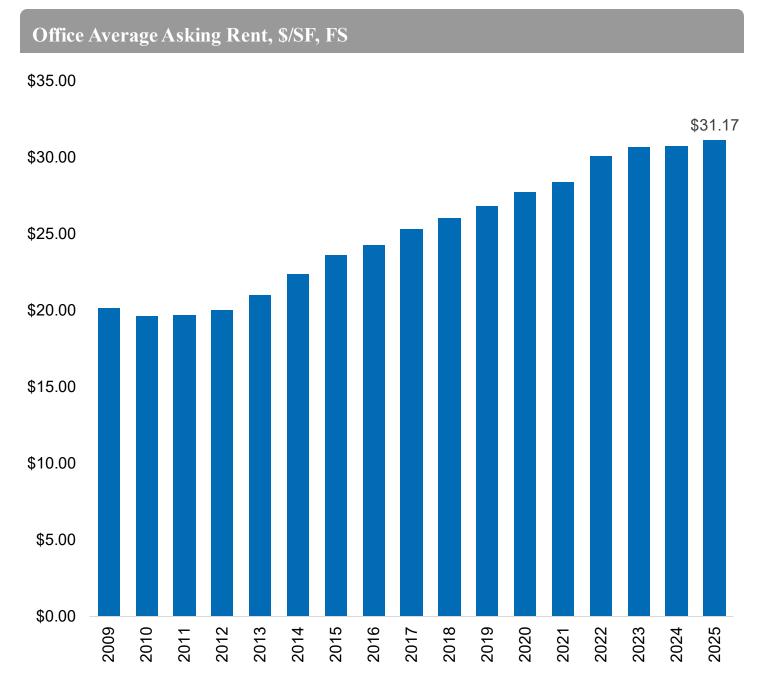
Construction Activity Rises from Recent Low

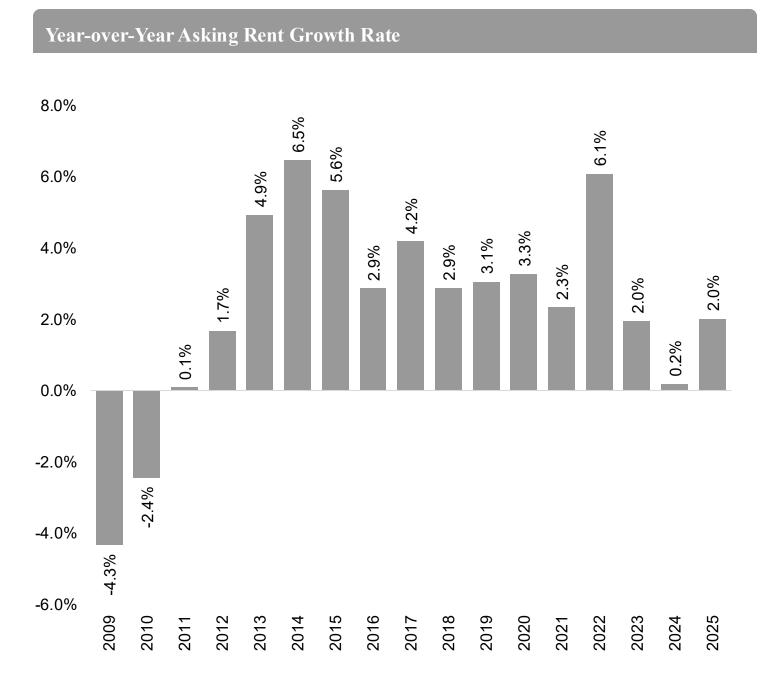
As of the second quarter of 2025, the market had 2.8 MSF under construction, increasing from the recent low reported in the previous quarter. Only 1.0% of the market's inventory is currently under construction, indicating there is less risk of overbuilding. Further reinforcing this point, new construction builds tend to largely be either build-to-suit projects or projects that have pre-leased to large anchor tenants. Flight-to-quality space will continue to drive deliveries in the market, where developers tend to build new product, rather than renovating older, ob solete buildings.



Asking Rents Remain Elevated, Easing from Previous Quarter's High

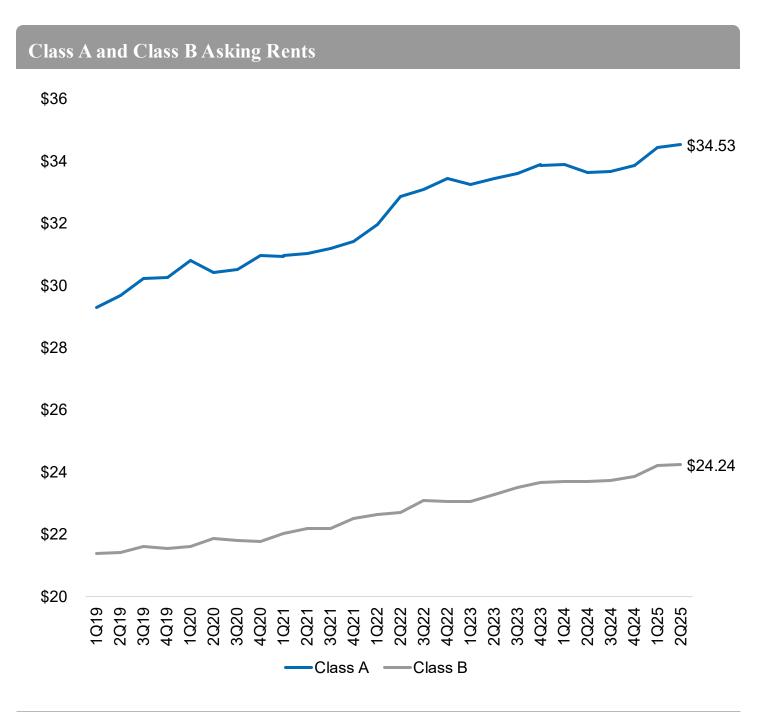
Following the previous quarter's historical high, rents edged downwards by 0.2% but increased by 2.0% year over year in the second quarter of 2025 to \$31.17/SF. Rental rates remain elevated, with landlords likely to maintain high rents while offering attractive concessions to offset softer market demand. The pace of rent growth has generally been decelerating since 2014, reaching a recent low of 0.2% in 2024 before rebounding in 2025.

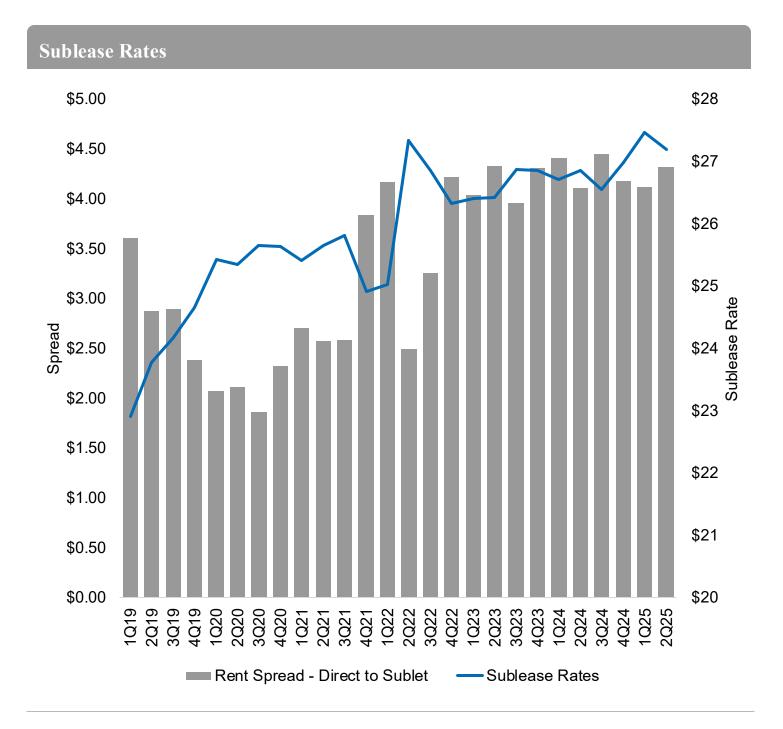




Asking Rent Spread Continues to Reflect Flight to Quality

The bifurcation in the rent spread between Class A and Class B assets continues to remain wide, above the \$10.00/SF mark. In the second quarter of 2025, both Class A and Class B rents hit record highs at \$34.53/SF and \$24.24/SF, respectively. Due to much higher demand of quality assets, rent difference between the two assets are at \$10.29/SF, reflecting a 18.0% spread increase since year-end 2019. Meanwhile, sublease rates in the second quarter of 2025 decreased by 0.9% quarter over quarter to \$27.20/SF.





Flight-to-Quality Leasing Activity Continues

Flight to quality continues to remain a trend in the Dallas-Fort Worth office market. As of the end of the second quarter of 2025, Class A space accounted for 70.4% of the market's leasing activity by SF, but only 45.3% of the market's deal volume. Average leases signed in Class A space were 7,274 SF and continued to remain larger than the average market deal size of 4,674 SF.

| Notable 2Q25 Lease Trai | nsactions | | | |
|---|--|---|--|------------------------------|
| Tenant | Building(s) | Submarket | Туре | Square Feet |
| AT&T | The Tower at Lakeside | Richardson/Plano | Direct New | 186,000 |
| | mployees to 1,400 employees. The deal, inked i | arter to occupy seven floors of 2221 Lakeside Bouleva by Newmark's Nathan Durham representing the landlo | , | _ |
| Marsh McLennan | Three Galleria Tower | LBJ Freeway | Direct New | 92,977 |
| | management and insurance firm signed a new of 2026. Marsh McLennan currently occupies 10 | 10-year lease for floors 11 through 14 at 13155 Noel F 2,732 SF at Walnut Glen Tower. | Rd. The company is spending \$15 million to renova | ate the floors and plans to |
| JP Morgan Chase | Crescent Offices West | South Fort Worth | Direct New | 70,000 |
| _ | · · | upon completion in December 2027. The bank will rela In 160 to 300 employees. This move is part of a broad | · | |
| Burns & McDonnell | Three Galleria Tower | LBJ Freeway | Direct New | 46,000 |
| The engineering consulting collargest leases signed in the qu | | ia North Tower I, signed a new lease at 13155 Noel R | d. This is the second lease at Three Galleria Towe | r that is among the top five |
| Enovis | Lakeside II | Lewisville/Denton | Renewal & Expansion | 45,969 |
| | | e and expanded by 5,345 SF at 2900 Lake Vista Dr. 1 | · · · · · · · · · · · · · · · · · · · | • |

Market Statistics & Map

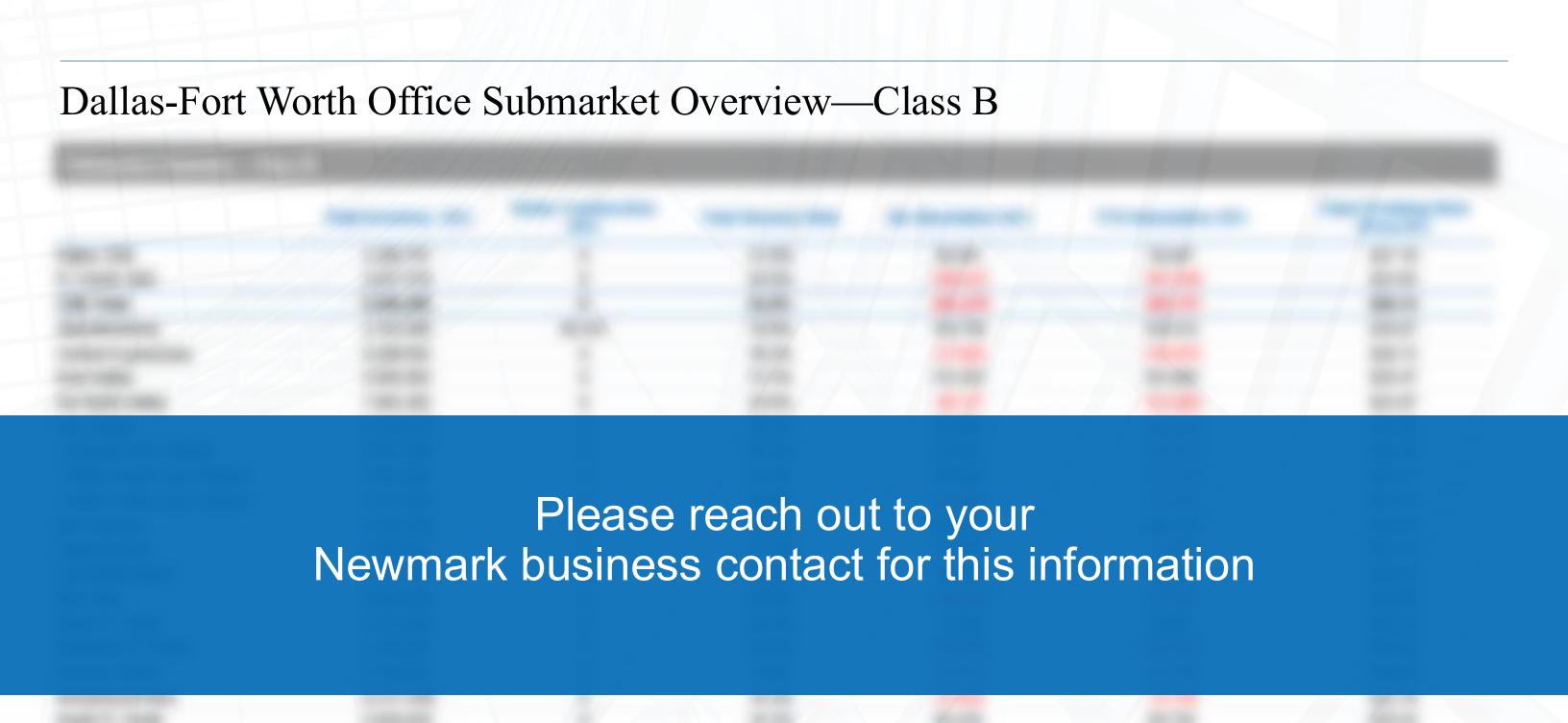


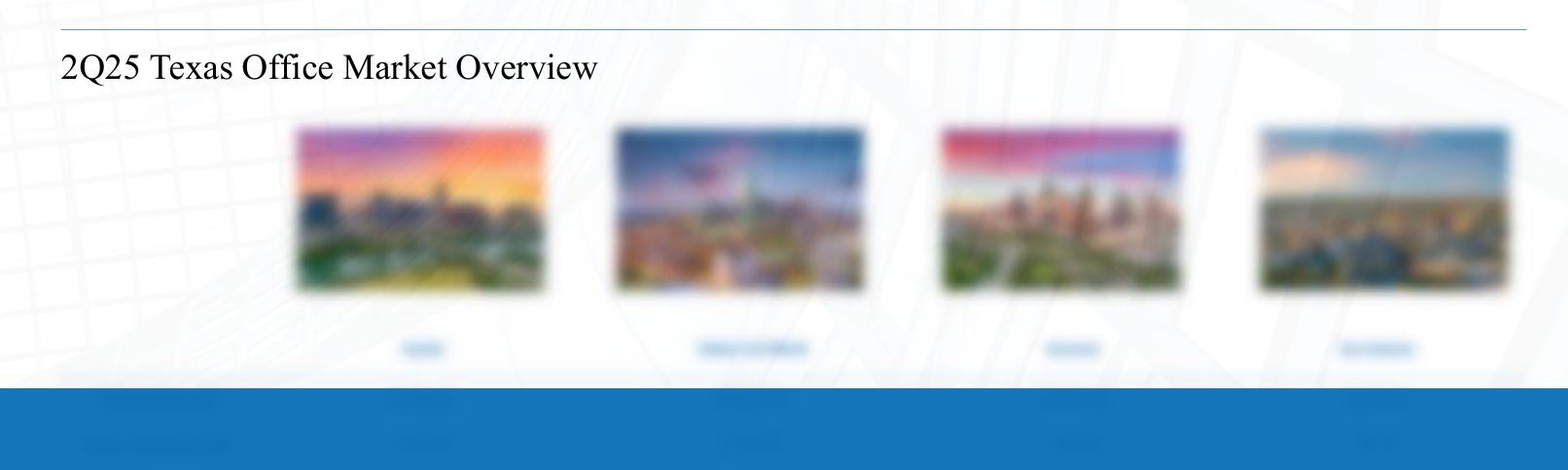
Dallas-Fort Worth Office Submarket Map

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Dallas-Fort Worth Office Submarket Overview—All Classes Please reach out to your Newmark business contact for this information NEWMARK 20

Dallas-Fort Worth Office Submarket Overview—Class A Please reach out to your Newmark business contact for this information





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Supplemental Analysis



Dallas-Fort Worth Office Market

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Corporate Office Downsizing has Pushed Class A Vacancy to Near Record High Please reach out to your

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